

## **BUSINESS DEVELOPMENT PROGRAMS**

### **Free Assistance**

Thanks to supportive services funding from the Federal Highway Administration, CTDOT is able to administer business development programs for our DBEs. Here is a brief description of both programs.

#### **Greater New England Minority Supplier Development Council**

GNEMSDC helps DBEs build their capacity in order to gain access to public or private projects. GNEMSDC consultants, conduct on-site visits to determine the scope of work that is tailored to the needs of the business. The following services are offered: Executive Coaching, Loan Packaging, Project Financing, Insurance, Bonding and Cash Flow Analysis.



#### **CCSU (Central Connecticut State University)**

##### **ITBD (Institute for Technology and Business Development)**

The ITBD is responsible for conducting needs assessments, supportive services and various workshops. This program provides one on one services to DBE firms by professional consultants, subject matter experts and CCSU faculty members.



If you are interested in participating in these supportive services programs, please contact Shari Pratt at [Shari.Pratt@ct.gov](mailto:Shari.Pratt@ct.gov) or by phone at (860)-594-2171